

Request for Proposal Video Surveillance System

Questions from the walk through on June 2, 20022 and as have been provided through email.

1. Do the cameras have to be NDAA compliant? Government money cannot be spent on cameras that are not NDAA compliant.

In order for video surveillance equipment to be installed on U.S. government properties, it must comply with section 889 of the 2019 NDAA. In short, none of its components can be constructed by any of these companies:

- Huawei Technologies Company
- ZTE Corporation
- Hytera Communications Corporation
- Hangzhou Hikvision Digital Technology Company
- Dahua Technology Company

- a. We have checked with HUD and reviewed the literature. Since we are not attaching to any federal buildings nor is this for military purposes, our proposal does not require that the cameras be NDAA compliant.
2. We are specifying solar. What about locations that do not have sun due to trees. Are we to cut them back or remove them? Who pays?
 - a. Contractor should include a line item for the costs related to cutting back trees. We prefer to not cut any trees down.
3. Will the power companies let us use their power poles?
 - a. No, I've contacted the following companies and none have approved the use of their poles.
 - i. Florida Power and Light for Waldo Pine Tree Terrace
 - ii. City of Newberry for Newberry Meadowbrook
 - iii. Duke Power for Archer Thistle Hills East and West
 - iv. Gainesville Regional Utilities for the remaining neighborhoods
4. Who will provide poles?
 - a. Please include costs in your proposals for the purchase and installation of any required equipment, supplies and labor including those related to poles.
 - b. Please also include line location service costs as that will need to be completed for pole installation.
 - c. The City of Newberry has poles for sale.
5. In Waldo, can we install poles on the opposite side of NE 141st Street across from the homes? Where is the property line?
 - a. The property line is near the water meter locations on the side of the street with our units. The opposite side of the road belongs to a private owner; we cannot install poles on that side.

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6. Are we supposed to include costs for recurring fees?
 - a. Please see the RFP for further details including Attachment 5 "Price Proposal". There is a location on the form to put in recurring costs.
7. How much cloud storage will be required?
 - a. Minimum of 14-days. This varies depending on camera type and set up. Please note the details of what you are proposing in your response.
8. Who owns the power for each location?
 - a. See question #3 above.
9. How zoom able do you need the cameras? Facial recognition? The costs increase with more detail.
 - a. No facial recognition or tag reading. We want to provide general safety and security of our residents and facilities.
10. Should we budget costs for multiple years?
 - a. See question #6 above
11. How soon after Board approval will we need to sign contracts and start?
 - a. The proposal recommendations will go before the Board on July 6, 2022 @ 5:00pm. We would like to have the awardee sign the contracts within a week of approval. We can arrange for an appropriate time frame for installation after or during contract signing.
12. Will permits be required? If so, who pays for them? Which municipalities would they be with?
 - a. We are not positive on what permits may be required; however, all permit costs are the responsibility of the contractor. Permits can be secured through the individual cities where the sites are located and/or the Alachua County Permit office. See also #3 above.
13. When poles are placed, do they have to be congruent with the power poles?
 - a. Not necessarily, however the permit office(s) may require location approval if permits are required.
14. Can you provide the locations of any known well, septic tanks, drain fields,...etc.?
 - a. Yes,
 - i. Archer has septic tanks and drain fields behind each unit.
 - ii. Waldo has older septic tanks and drain fields behind each unit; however, they are abandoned but not filled.
 - iii. Newberry has older septic tanks and drain fields behind each unit; however, they are abandoned but not filled.
 - iv. There are no known wells

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15. Are there any gas lines?
 - a. Yes, there are gas lines in Waldo, Archer, and Newberry that are LP and serviced by Davis Gas in Gainesville.
 - b. The locations in the City of Gainesville may have Natural Gas services by Gainesville Regional Utilities.
 - c. It will be the contractor's responsibility to get line locations completed before digging. The Director of Operations Ron Hall will work with the contractor to reduce the burden.
16. What about tree work? Who is responsible?
 - a. See question #2 above.
17. What are the internet capabilities and needs for the project? Who pays?
 - a. We will pay for the internet. Broadband capabilities.
 - b. Also see #7 above and RFP requirements
18. What range do you want on the cameras? Tilt and zoom capabilities?
 - a. We want to be able to tilt and zoom in
 - b. 120' range
19. How many people need to be trained on the system? How many training locations?
 - a. One training location for three staff
20. Do we want a video wall? If so, what are the specifications? This will require a large bandwidth.
 - a. We are not requesting a video wall
21. What do we want to see? Just front a back of units?
 - a. We want to provide safety and security for our residents and facilities.
 - b. We want to see the general areas of the property including the front and backs of units.
 - c. See also question #9 above
 - d. We want to cover as many units as we can
22. Can we mount on the structures?
 - a. Yes, as long as it is placed in a safe location
23. What power options will be available for areas where solar is not a viable option?
 - a. We would have to arrange for power to be supplied by the municipality. Residents pay for their own utilities; we do not supply power under our name at the locations.
24. Is the category cabling, switches and equipment already installed at all locations?
 - a. There is no category by this name. Please review the specifications.
25. Is the project funded? Or is this RFP for budgetary purposes?
 - a. The project is funded and will need to start shortly after any approval by the Board on July 6, 2022.

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26. Does the county consider SDVOSB set-asides in the minority category? Some counties do, some don't. We do have a SDVOSB partnership that would meet that requirement if it would benefit the county.
- We are a private non-profit financed through HUD; this is not an Alachua County, FO procurement. Please see the RFP for "Evaluation Criteria".
27. Is there an approved budget for the project already, or will that be established after bids are received?
- We have funding set aside as a result of a Safety and Security Grant award. See also #25 above.
28. Is there a NDAA compliance requirement for the products? It is our opinion as subject matter experts that NDAA compliant products should be required, especially when using public funds. I did not see anything on NDAA compliance in the RFP. If they are not required, the county is at risk to non-secure imported products from overseas that could put the network, infrastructure, and data at risk.
- We do not have a NDAA compliance requirement on this RFP. See also #1 above
29. Does the county want two options? Cloud vs non-cloud? Or cloud only?
- Please see the RFP for our specifications. This is a cloud based RFP
30. Are there any specific hours of work for the actual install? Standard 7a-5p, or are these inhabited structures that will require scheduling and potentially afterhours/overnights/weekends?
- We will arrange work with the awardee, but generally speaking we would prefer to have work completed during the Monday through Friday 8 to 5 time frame.
31. Do you have site plans for each of the properties with network/equipment room locations listed that you can share with us?
- Site plan/locations are part of the RFP under Attachment 15. You can visit sites on your own should you like. I think it could take 4 to 6 hours to go to all sites.
 - There are no network or equipment rooms to see at the locations. This will be a solar powered wireless system.
32. From a budget perspective, is the grant money expected to fully cover the entire project or is ACHA anticipating additional funds will be needed above and beyond the grant that AHCA has approved budget for?
- We have a Safety and Security grant that we expect to cover the costs. This has already been approved.
33. Will the project be an all or none or will this be broken up into as many sites as possible within the budget leaving additional housing sites to be added to later down the line?
- We will attempt to do all of our sites listed under this grant. We could expand or reduce depending on costs.

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34.

Other Notes:

- We will work with the awardee to determine and secure signage.
- You may provide two proposal costs; one for fixed cameras and another for zoom able
- Funding is already set aside for this request, however we may need to adjust the scope if the RFP nets costs exceeding what we have set aside.
- Cameras should be vandal proof and out of the reach